



ENVIRONMENTAL VOLUNTEERS & SPROUT UP - JOB ANNOUNCEMENT

November 19, 2021

Open Position: Director of Sprout Up Growth

An essential member of the [Environmental Volunteers \(EV\)](#)'s and [Sprout Up](#)'s staff leadership team, the Director of Sprout Up Growth will help to lead the development and growth efforts of the EV's Sprout Up program. The person in this position works closely with Sprout Up's National Director to plan for the future of Sprout Up; collaborates on grant proposals, corporate partnerships, and other fundraising opportunities; and works to strengthen and scale the Sprout Up program nationally.

The Director of Sprout Up Growth understands the importance of storytelling and relationship-building in nonprofit development and growth efforts. The Director of Sprout Up Growth is a key leader in implementing EV and Sprout Up's commitment to inclusive engagement of diverse communities including BIPOC, LGBTQIA+, low-income, and disabled communities. This position serves as one of the spokespersons for the organization to Sprout Up's youth leaders, foundations, corporations, and donors.

What makes you a great fit for this position:

1. 2-3 years of experience in nonprofit development, operations, growth, or similar roles with experience collaborating with a team. Past volunteer experience with Sprout Up is a big plus.
2. Demonstrated experience developing overall organizational fundraising strategies
3. Demonstrated experience driving growth by designing and implementing strategies to strengthen and scale programming
4. Understanding of systemic racism and its impacts, and experience incorporating a racial and social equity lens into nonprofit growth and development strategy and tactics with proven success in reaching and engaging diverse constituencies
5. Skilled project manager with ability to initiate and implement projects from start to finish
6. Highly strategic: Sees the big picture and stays focused on strategy. Has the ability to frame ideas in ways that help volunteers and funders understand both big-picture concept and resulting concrete actions / results
7. Deep listener: "Learn-it-all not know-it-all"
8. Collaborative: Effectively builds buy-in up, down, and sideways

Environmental Volunteers

9. Reliable: Follows through on commitments, meets frequent deadlines with little supervision in a fast-paced environment with many competing demands
10. Confident and humble: Able to advocate for development and growth perspective and effectively introduce colleagues to new thinking
11. Has a personal connection to the outdoors and / or nature science education
12. Superb written and verbal communication skills

About the Environmental Volunteers

Since 1972, [the Environmental Volunteers \(EV\)](#) has been sharing the wonders of environmental science with youth, sparking their interest in lifelong learning through discovery of the natural world. Annually, our classroom-based science education and field trip programs reach 12,000 San Mateo and Santa Clara County students, grades K-8, and assist their 400 teachers in meeting state education standards. The EcoCenter, our headquarters located in the Palo Alto Baylands Nature Preserve, is a community resource for environmental education and a place that inspires a love of nature and stewardship. We are now growing across the country with EV Sprout Up chapters at UC Santa Barbara, UC Davis, Cal Poly, UCLA, Columbia University /Barnard College, and New York University. Our dedicated team includes 12 staff and consulting members and 17 current board members.

About Sprout Up

[Sprout Up](#) provides free, youth-led environmental education programs to 1st and 2nd grade classrooms in underrepresented public schools. Located at university chapters in New York City and California, as well as online everywhere through [Sprout Up Explores](#). Sprout Up is carried out as a program of [Environmental Volunteers](#). Our college student-instructors teach children vital concepts in environmental science and sustainability during the earliest stages of their educational development, cultivating the next generation of passionate caretakers of the earth. Through activities, experiments, and discussions, we get kids thinking in new ways about the world that surrounds them, inspiring them to bring the message of environmental stewardship home to their families and friends. In this way, we strive to promote sustainability throughout our many communities, from the youngest members of society up.

Our organizational values include:

Passion of our Volunteers – We believe that nature is awesome, everywhere and for all. We develop and empower future stewards of nature. Passion for the experience of volunteering continues to spread, inspiring remarkable contributions from our volunteer leaders, staff, partners, and the rest of the EV community.

Collaboration – Internally, we are a highly collaborative and mutually-supportive team. Externally, we are committed to mutual trust and respect with our partners. We resolve differences when they may emerge with respect and civility.

Environmental Volunteers

Integrity – Our success and reputation depend on our integrity as an organization. Therefore we use consistent, reliable decision-making to guide our efforts. We apply common sense and good judgment to our work, and recognize our essential responsibility to use contributions and resources.

Learning – We believe that learning and curiosity are at the core of everything we do.

Stewardship and Philanthropy – We could not achieve our mission without the generosity, commitment and philanthropic support of our volunteers and donors who share these values.

Diversity, Equity, and Inclusion – EV and Sprout Up acknowledge systemic racism and other social injustices and their impact on our communities. We are actively working to dismantle systems of inequity, both internally and in the field of environmental education more broadly. Because marginalized communities remain on the frontlines of climate change, members of BIPOC, LGBTQIA+, low-income, and disabled communities are strongly encouraged to apply.

Typical Working Conditions and Travel

The Director of Sprout Up Growth will work either in the EV headquarters, in Palo Alto, CA, our South Bay Office in Santa Clara, CA, or remotely from the Bay Area. If working remotely, the Director of Sprout Up Growth should be available to attend several full days of meetings at the headquarters office in Palo Alto at least once per month and occasionally more often. The position will also require episodic travel to field trip sites, Sprout Up chapter locations, and schools throughout the Bay Area.

Salary and Benefits

Competitive salary

Benefits include paid holidays, vacation, sick time, and health, dental, vision, life and long-term disability. Eligible for 401(k) plan after one year of employment.

To Apply

The position is open until filled.

The initial recruitment will close on January 15th, 2021 at 5:00 PM Pacific time. For applications received after this date, we will notify applicants within three business days regarding the status of the search and any extension of the application review period.

Submit resume and cover letter to:

Search@EVols.org

Subject line: Director of Sprout Up Growth

Environmental Volunteers
www.EVols.org

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